

Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 R

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DRAFTED BY COM/BIC/CAGNE/LLJENSEN:S A

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COM/BIC/CAGNE:PBHALE

STATE/NEA/AFNDMACK(INFO)

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R 241949Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY TUNIS

UNCLAS STATE 041137

E.O. 11652: NA

TAGS: BDIS, TS

SUB:STIMIE/LAMINEX PROBLEM

REF: TUNIS 1046 AND STATE SEPTTEL

1.INFO CONTAINED YOUR REFTTEL PASSED FEBRUARY 20 TO
LAPHAM OF LAMINEX WHO AWAITS PROMISED SEPTTEL FROM STIMIE.

2. TAPHAM WELCOMES VISIT BY STIMIE'S LACHHAB EITHER IN
LOS ANGELES OR AT CORPORATE HEADQUARTERS IN MATHEWS, NORTH
CAROLINA AND WOULD APPRECIATE STIMIE CABLING ETA WHEN FIRM.

3. FEBRUARY 21 LAPHAM INFORMED COMMERCE OF REVISED SHIPPING
SCHEDULES ETD HOUSTON MARCH 11, ETA TUNIS APRIL 9 WITH
INTERMEDIATE STOPS IN GENOA, BARCELONA, CASABLANCA AND
SEVERAL U.S. HORTS. NOTE: SCHEDULE APPARENTLY AVOIDS
OVERLOADED
PORTS SUCH AS ALGIERS

4. LAMINEX HAS NOT YET RECEIVED STIMIE CABLES AND AS
RESULT MERCHANDISE IS IN TRANSIT TO HOUSTON IN ORDERMEET
SHIP SCHEDULE. LAPHAM FEELS THAT REVISION OF L/C AND
SPLITTING SUBECT SHIPMENT BY AIR AND SEA AS ORIGINALLY
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SUGGESTED IS NO LONGER NECESSARY OR POSSIBLE, GIVEN

GOOD SHIP DEPARTURE SCHEDULE AND DELAYS INHERENT IN
REVISING L/C AND IN OBTAINING TUNISIAN EMBASSY CERTI-
FICATION OF ADDITIONAL DOCUMENTS, WHICH LAPHAM HAS
BEEN TOLD BY COMMERCIAL SOURCES IS NECESUARY.

5. FYI: LAPHAM

HAS IMPRESSED COMMERCE REP WITH HIS
RECENT EFFORTS SATISFY STIMIE AND SPEED DELIVERY,
AND WITH FACT THAT LAPHAM HAS STEPPD INTO THIS MATTER,
APPARENTLY REPLACING COMPANY PERSONNEL INVOLVED EARLIER.
ALSO,LAPHAM INSISTS THAT COMPANY HAS FAILED ANSWER
ONLY ONE STIMIE CABLE, ONE WHICH REFUSED ACCEPT SOUSSE
OR SFAX AS SHIPMENT DESTINATION, AND LAPHAM FEELS CABLE
DID NOT REQUIRE ANSWER. LANGUAGE
BARRIER SEEMS REMAIN
BASIC PROBLEM SINCE BOTH COMPANIES CORRESPOND IN
NATIONAL LANGUAGE AND MUST TRANSLATE UPON RECEIPT.
END FYI.
KISSINGER

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